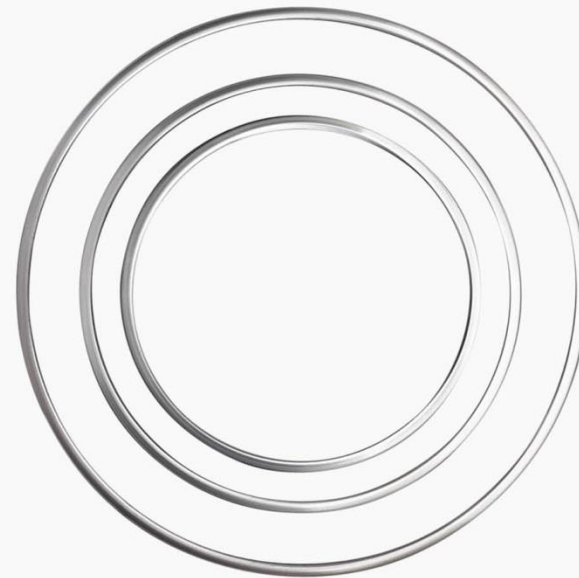


pure
process



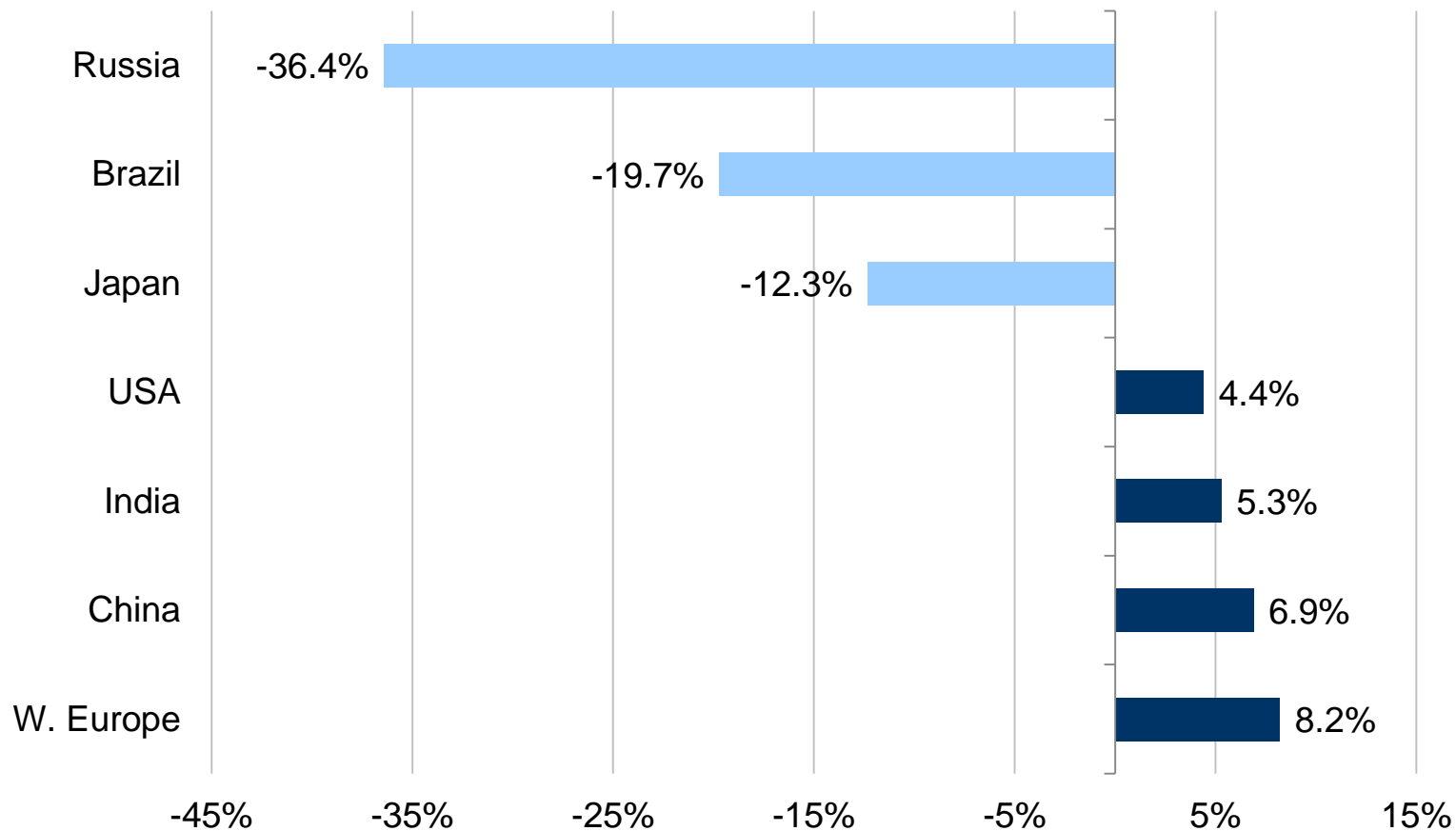
Conference Call
Results Q2 2015
August 5, 2015

Q2 2015: Key developments

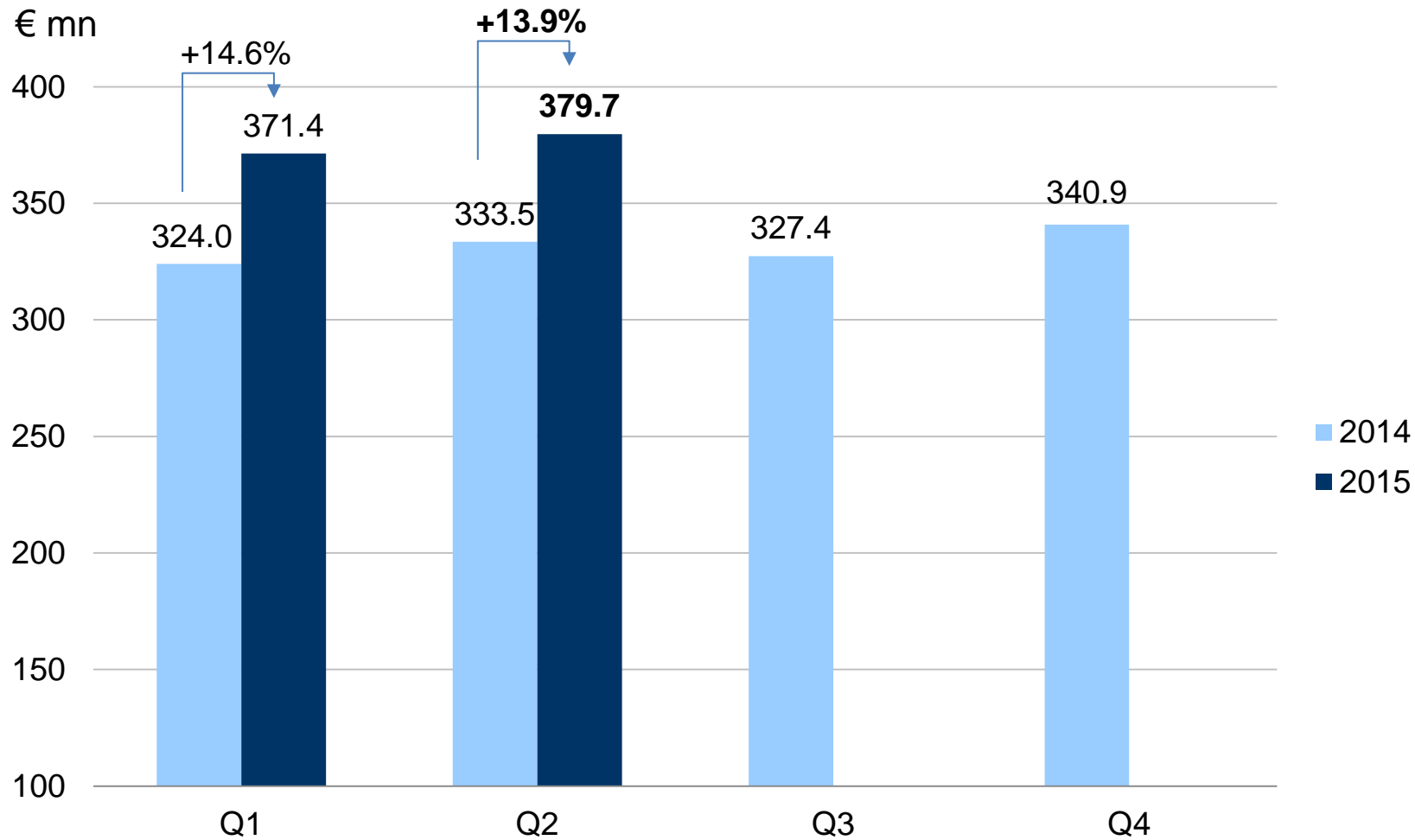
- Group sales increased +13.9% yoy to EUR 379.7 (333.5) mn; organic growth at 4.5% (ex scope changes and at constant exchange rates) again exceeding car markets growth
- Individual divisions within OE business still characterized by extremely high capacity utilization
- Clean EBIT pre PPA at EUR 39.6 (42.3) mn – Clean EBIT-margin at 10.4% (12.7%)
- M&W integration on track:
sales contribution EUR 8.8 mn, EBIT EUR -0.2 mn (incl. EUR 0.4 mn PPA)
- Successful SOP of new hydroform hybrid lightweight parts in China
- License contract for the new hydroform hybrid light weight technology agreed

H1 2015: Strong demand in Western Europe – slowdown in China in Q2 – Brazil and Russia still declining at a considerable rate

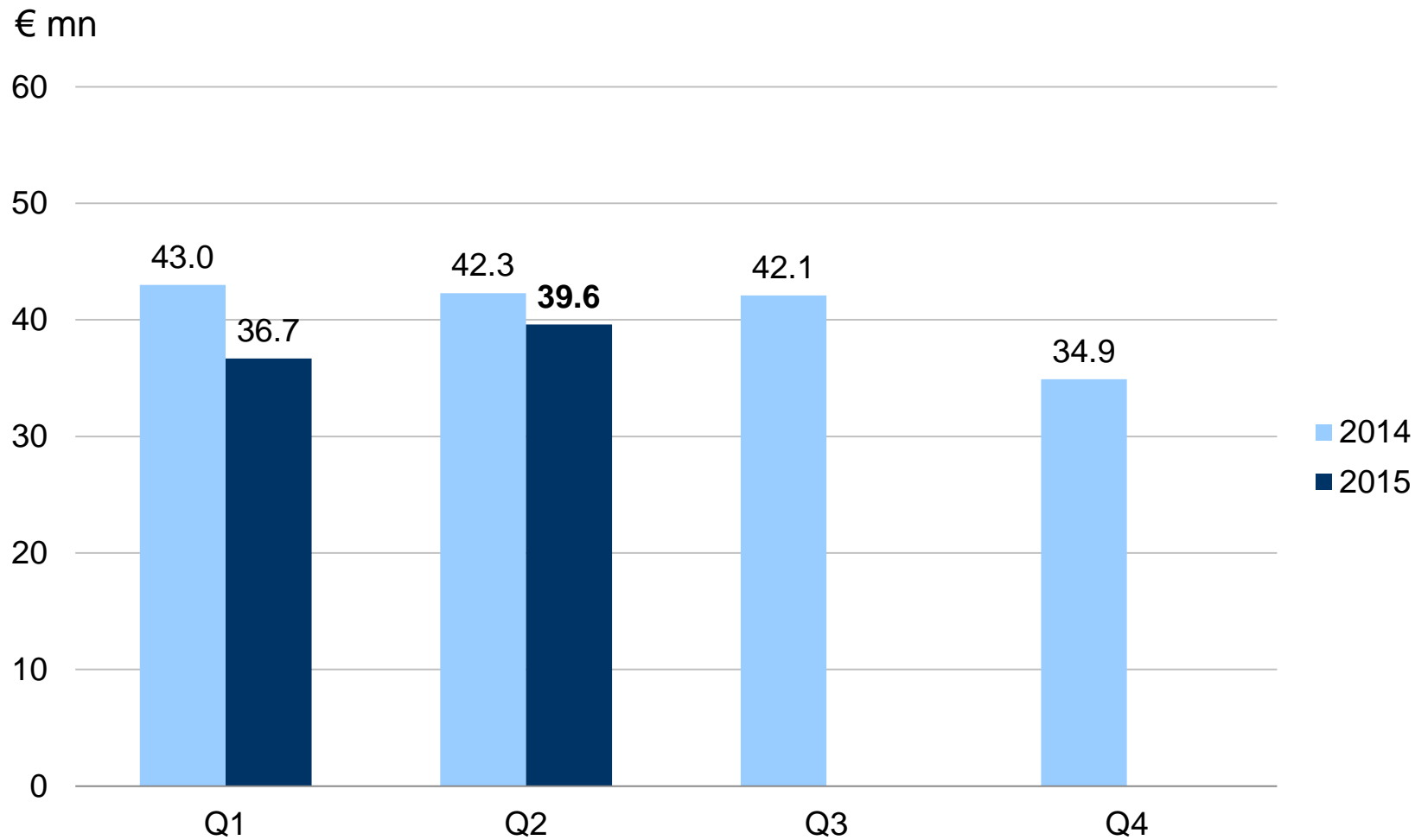
New car registrations H1 2015 (yoy change)



Sales by quarter – 4.5% organic growth in Q2
(EUR 22.4 mn FX impact; EUR 8.8 mn acquisition)



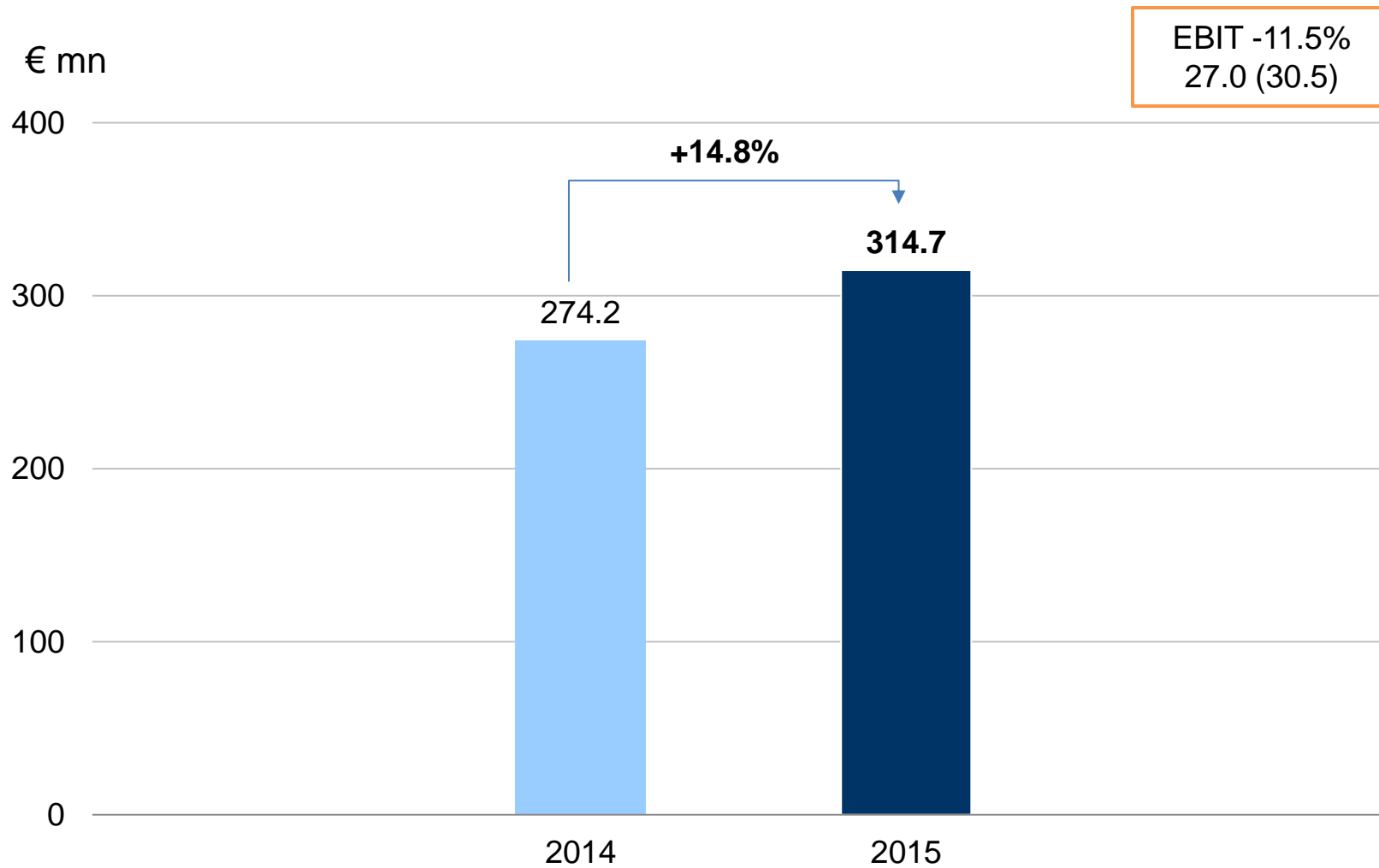
Clean EBIT pre PPA by quarter – EUR 1.3 mn PPA in Q2 2015



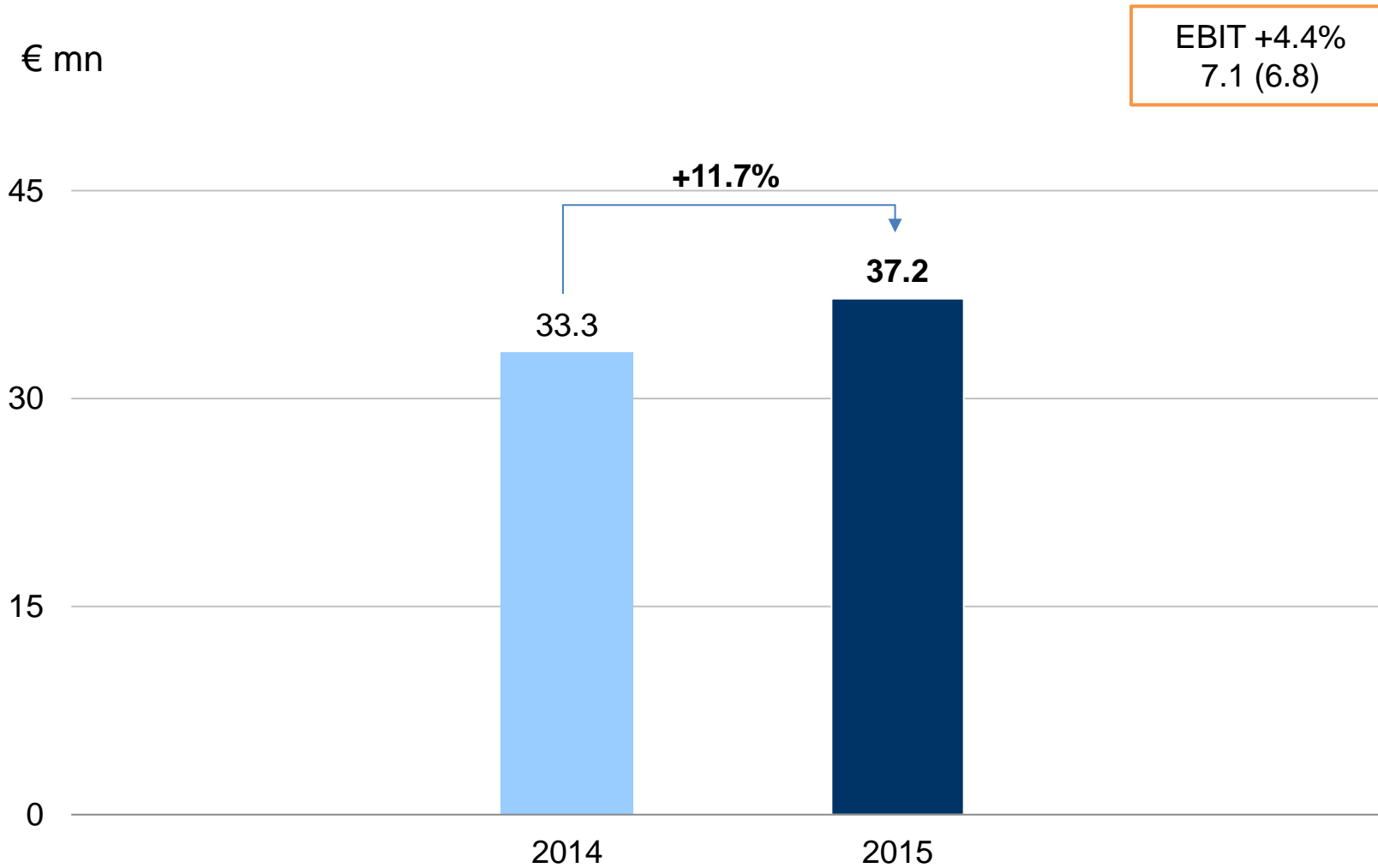
Q2 2015: Effects on EBIT

- As expected, strong demand in individual OE divisions still associated with additional cost
 - ▶ extra shifts and production runs
 - ▶ increasing number of temporary workers
 - ▶ supplements payable for work performed on weekends
 - ▶ expansion of working time accounts
 - ▶ insufficient machine downtime for maintenance and streamlining
 - increasing cost base by around EUR 5 mn in Q2
- Strength of CHF burdened cost base of Swiss subsidiaries, but to lower extent than in Q1
- Ongoing weak demand in the E-Mobility division, process optimization measures led to reduced losses of EUR 1.4 mn (EUR 1.9 mn)
- M&W with slight negative EBIT of EUR -0.2 mn (incl. EUR 0.4 mn PPA), owing to integration measures
- EUR 1.9 mn additional personnel expenses related to wage increase in Germany (+2.2% as from May 1, 2014 and +3.4% as from April 1, 2015), compensated by efficiency enhancements

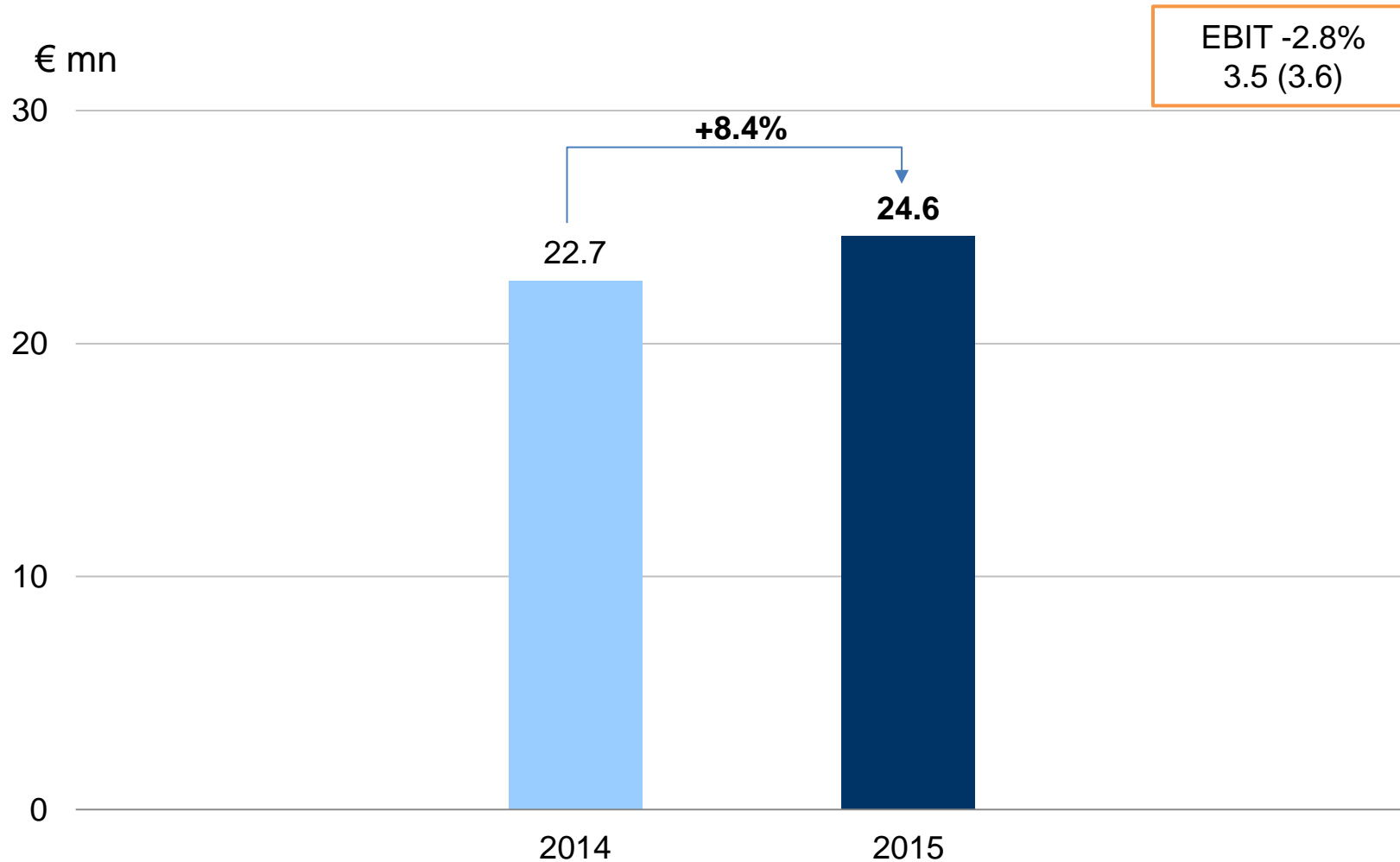
Q2 2015: OEM sales up 14.8% driven by increasing dynamics of European car markets and the M&W acquisition



Q2 2015: Aftermarket shows good performance in Eastern Europe and Middle East

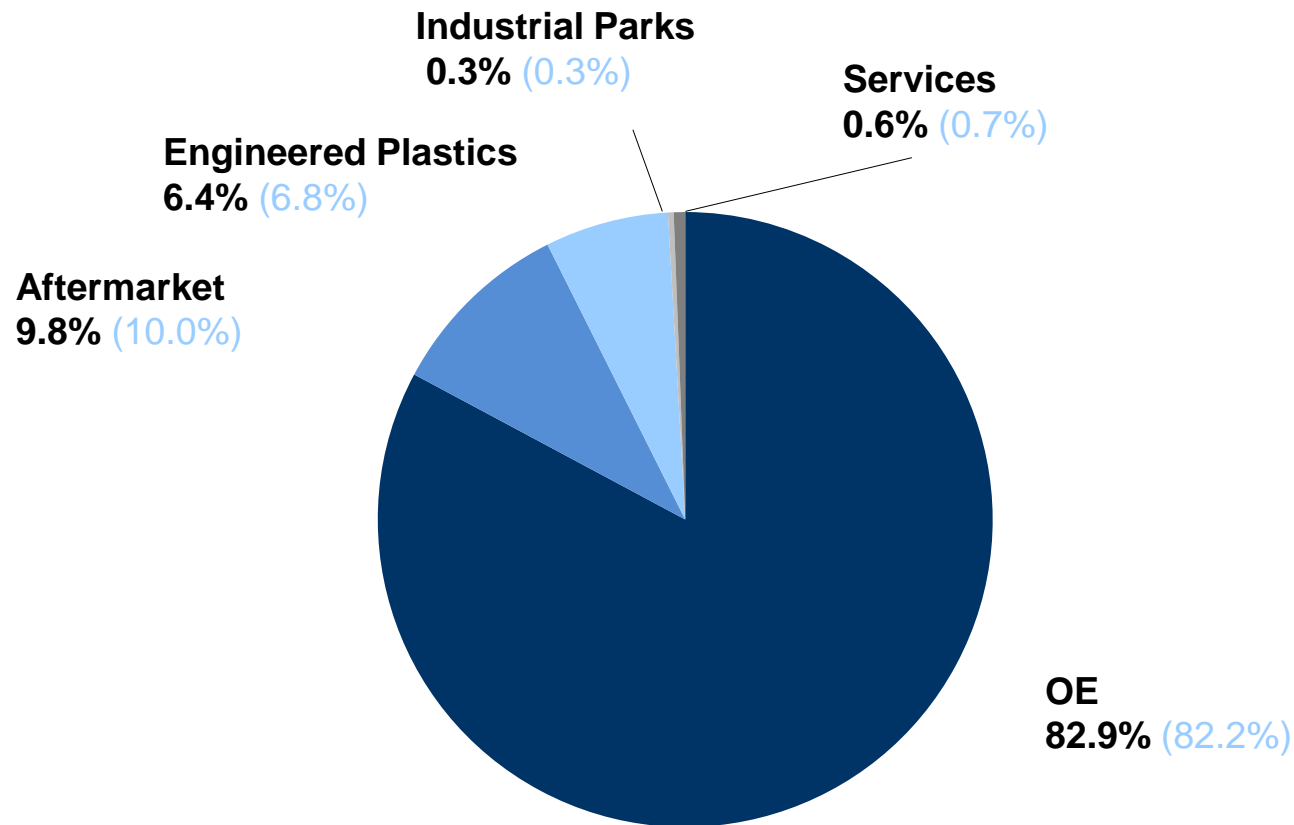


Q2 2015: Engineered Plastics sales increase mainly driven by the consolidation of Polytetra



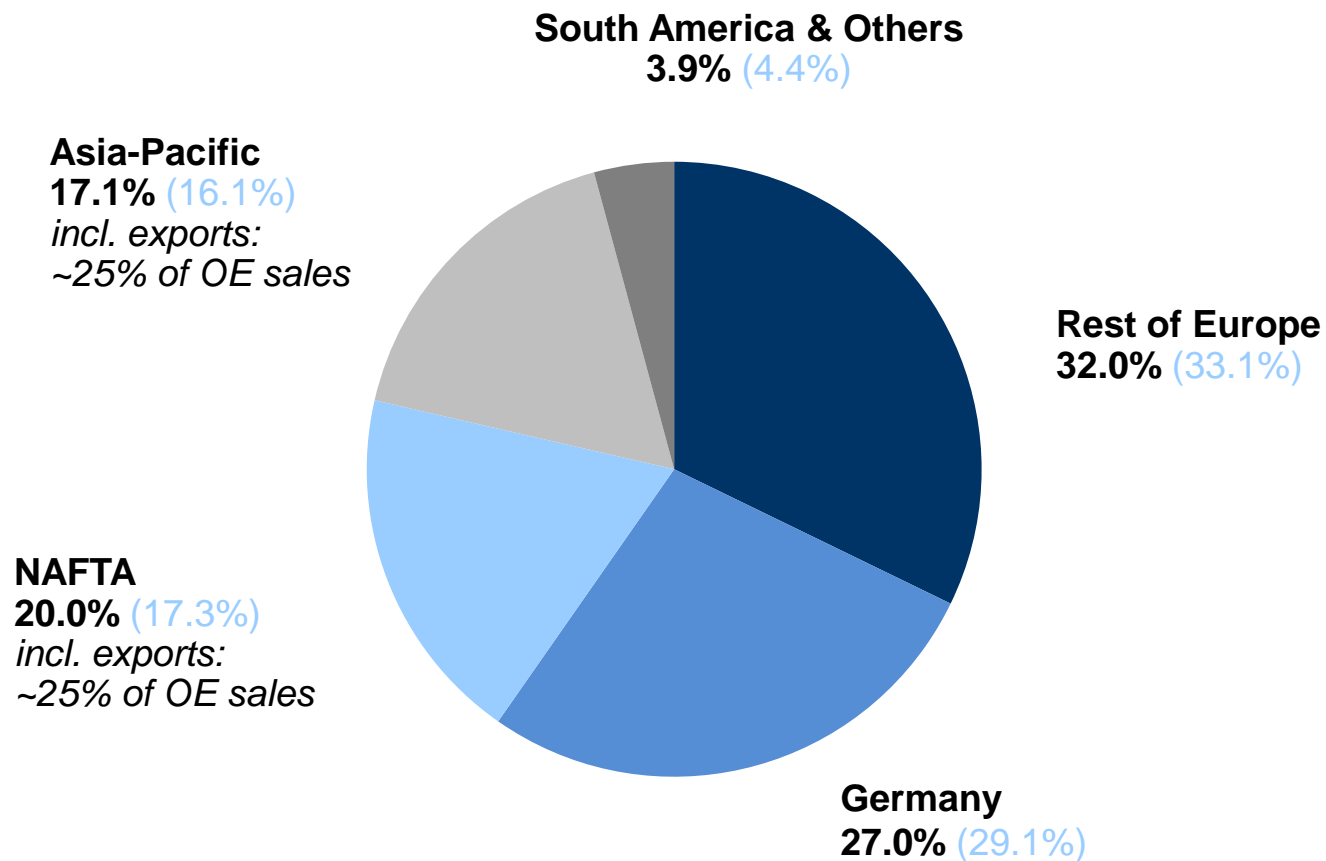
Group Sales by segment Q2 2015 (py)

Increase of OE share due to acquisitions, structural growth and product ramp-ups

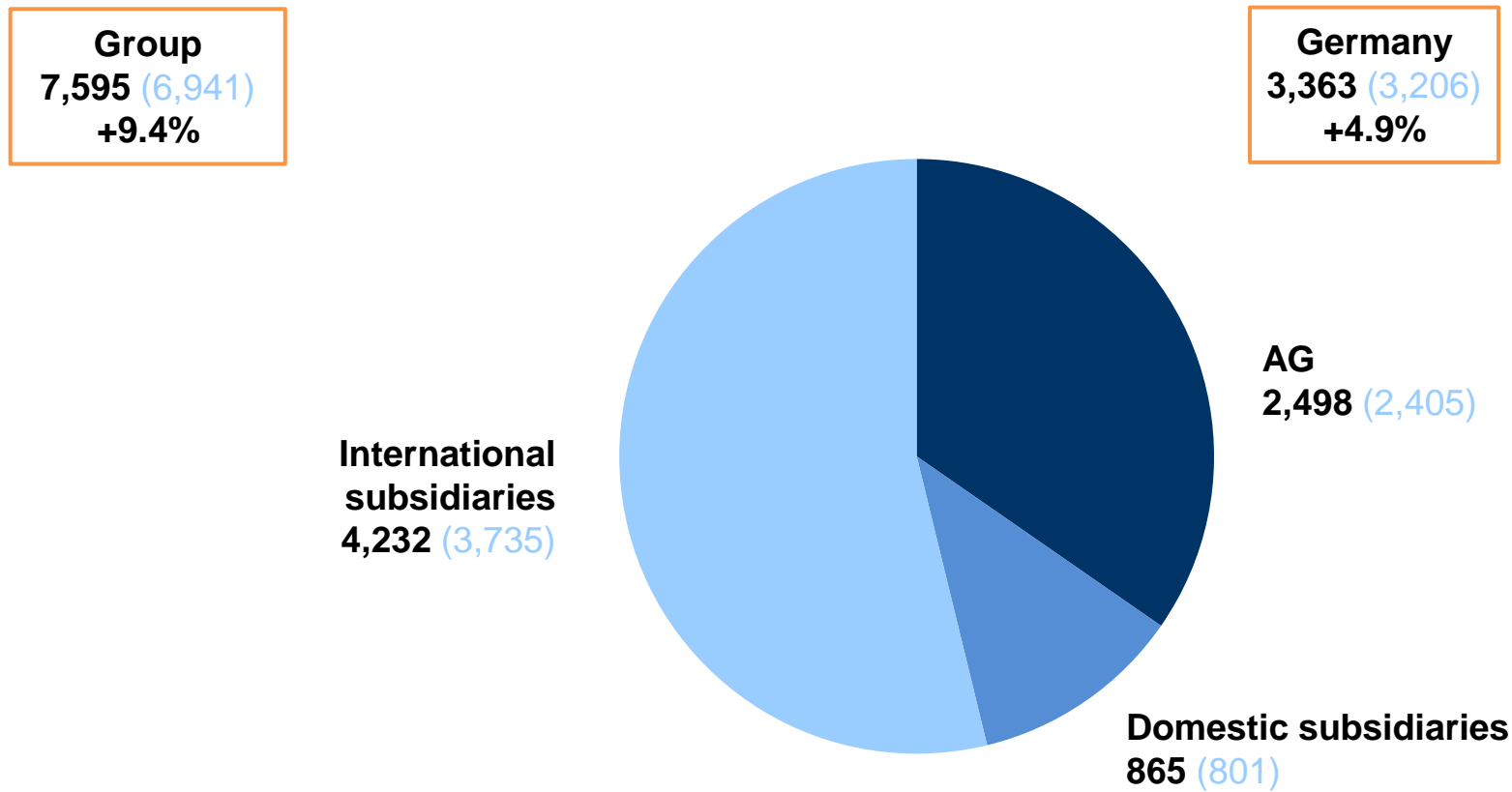


Group Sales by region Q2 2015 (py)

Strong growth in NAFTA and Asia, partially driven by positive FX effects



Employees worldwide – increase primarily in producing areas of our subsidiaries in China, USA and Switzerland (py)



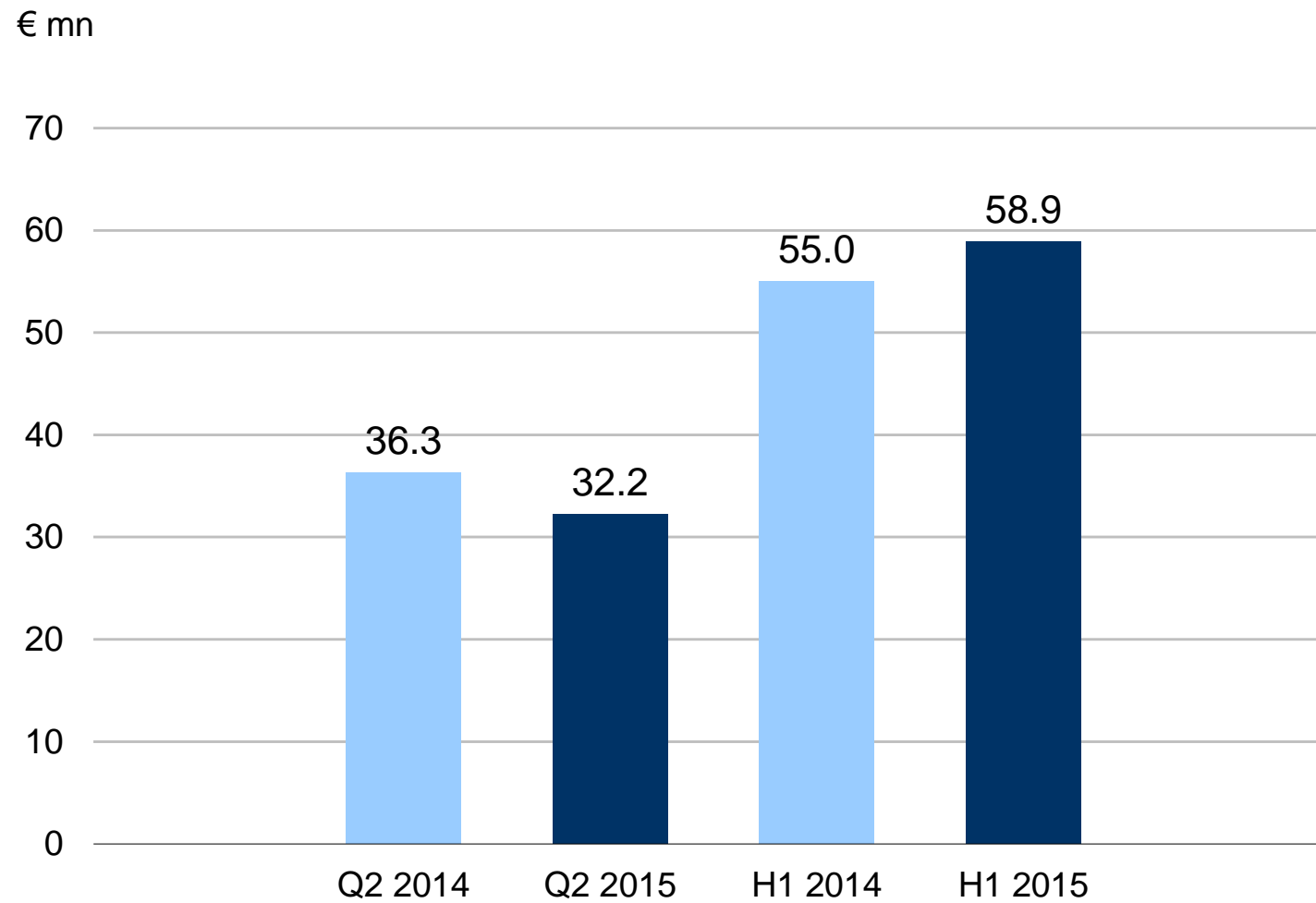
Q2 2015: Sales to clean EBIT

in € mn	Q2 2015	Q2 2014	Change in %
Sales	379.7	333.5	13.9
EBITDA	59.8	60.6	-1.3
EBIT	38.3	41.5	-7.7
Clean EBIT pre PPA	39.6	42.3	-6.4

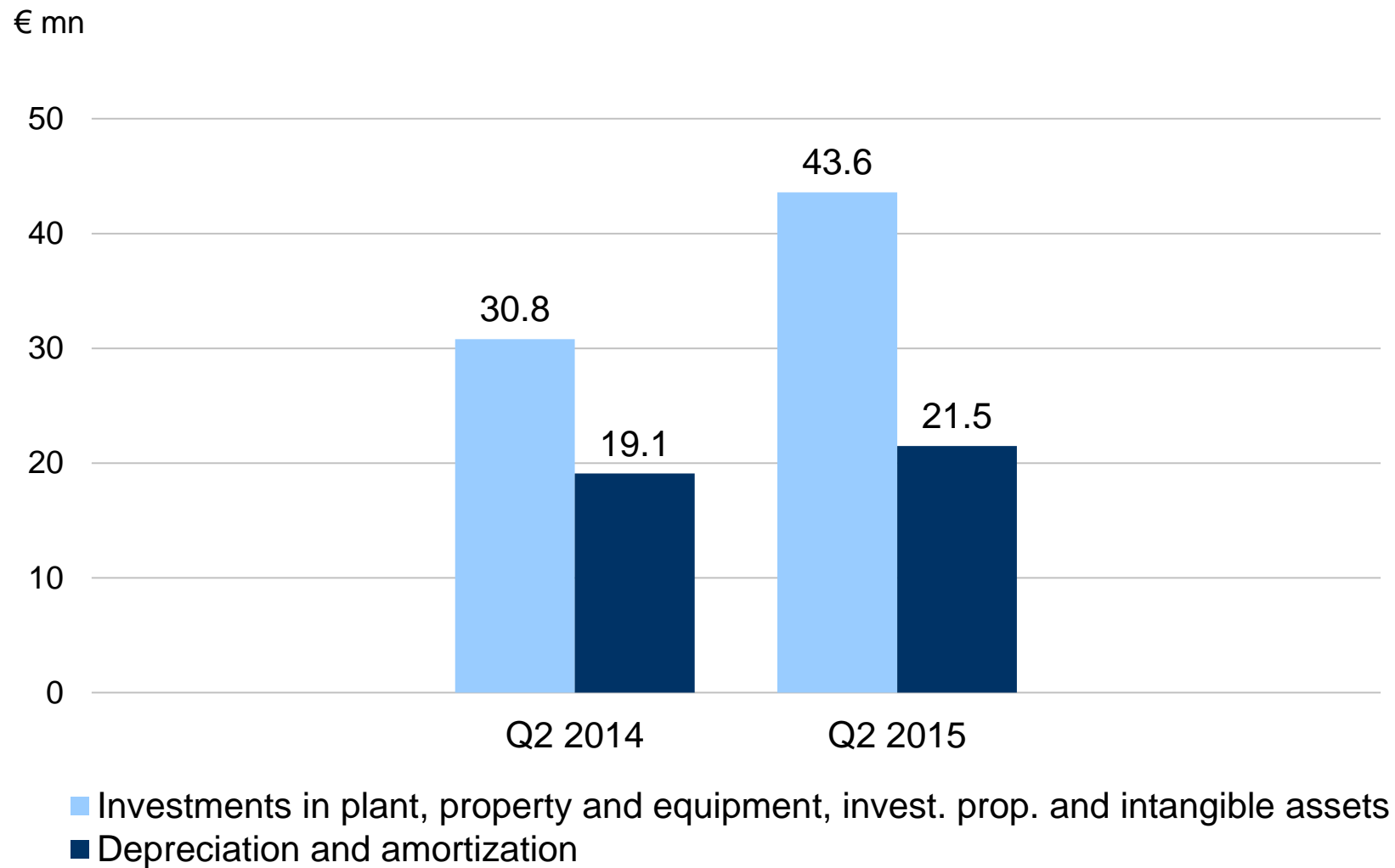
Q2 2015: Financial Result and Net Income

in € mn	Q2 2015	Q2 2014	Change in %
Net finance result	-6.5	-2.1	-
EBT	31.8	39.5	-19.5
Taxes	9.8	9.7	+1.0
Net income	22.0	29.7	-25.9
Profit attrib. to EK shareholders	21.0	28.5	-26.3
EPS (in €)	0.33	0.45	-26.7

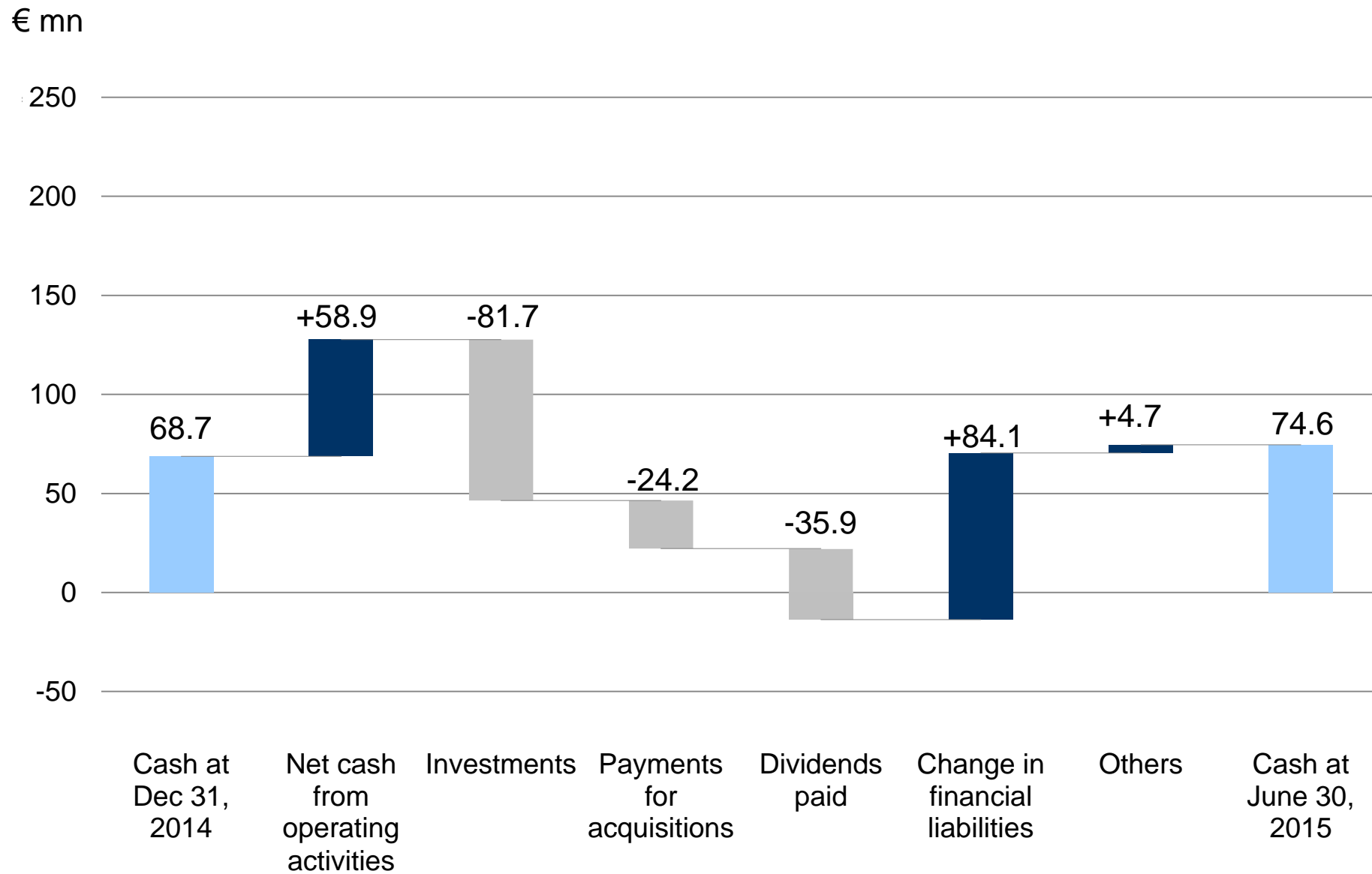
Q2 2015: Net cash from operating activities



Q2 2015: Investments vs. depreciation and amortization

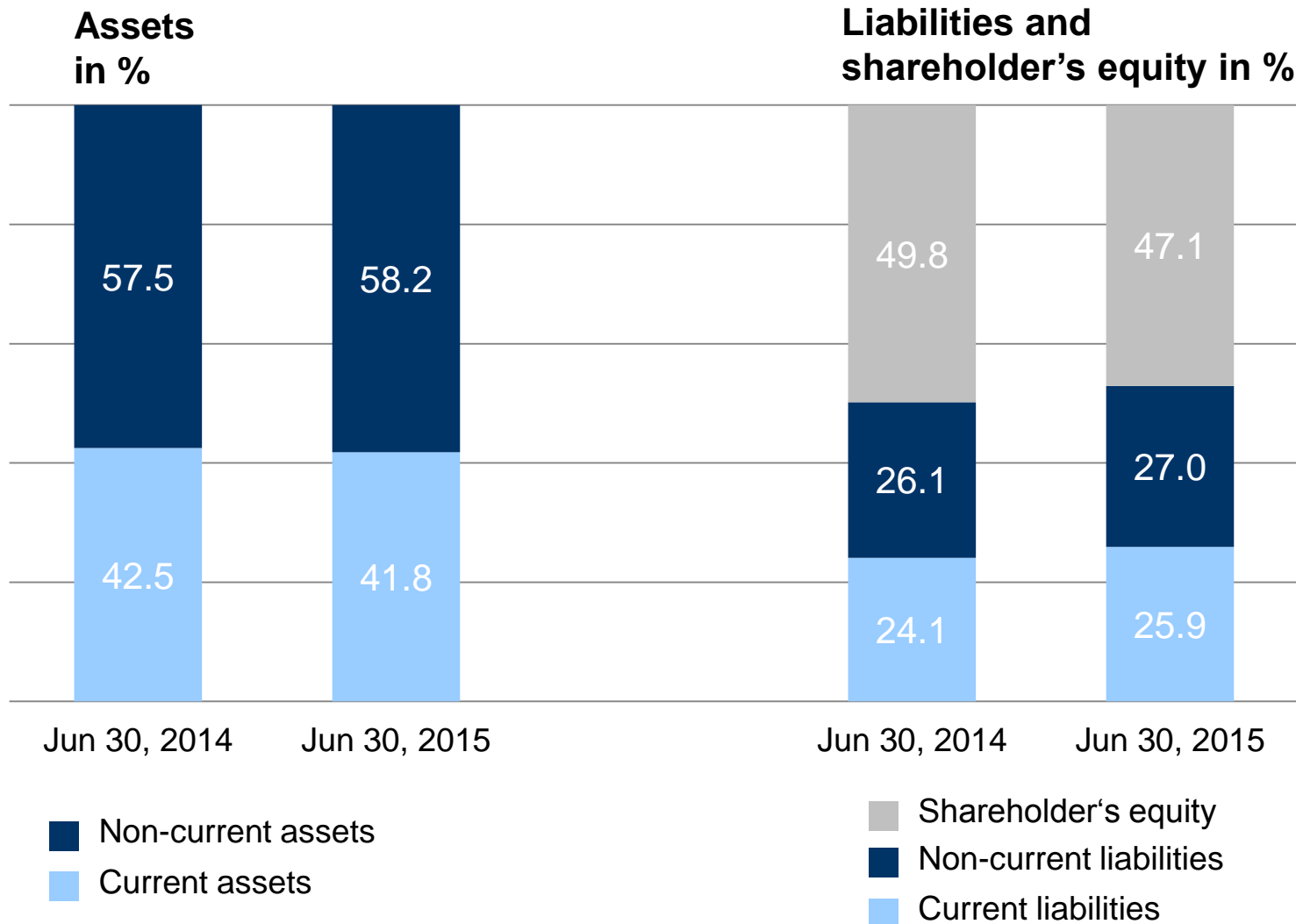


Cash flow bridge of H1 2015



Balance sheet structure as of June 30, 2015

Equity ratio remains well above 40%



Close-up: Chinese car market

- Car market forecast for China reduced from 7 to 3% for FY 2015
- EK also sees a slowdown in H2, growth will probably be more or less stable (yoy)
- Mixed picture by customer – one German premium OE even increased its production schedule due to high demand
- Long-term prospects for China remain strong: Chinese share of global car sales will increase to 32.6% in 2022 from 23.6% in 2014*

Impact on EK:

- Around 17% direct sales in Asia-Pacific, thereof approx. 50% in China
- New projects like recently announced order for Japanese OE or ramp-up of new hydroform parts will contribute to sales in Asia
- No over-capacity in Chinese EK plants
- Order intake from Asia in Q2 lower than Q1, but still on good level and above prior year

Outlook 2015: The Group

- Global car market will come to a slight plus in 2015
- Demand primarily driven by NAFTA and Europe, China returns to normal growth level
- ElringKlinger expects global car production to grow in the low single digits
- Optimization measures regarding the extraordinary high capacity utilization to take effect in H2 2015
- Implemented structural cost reduction measures in the E-Mobility division will minimize expected losses
- Positive earnings contribution from M&W acquisition but slight margin dilution on full-year basis
- Ramp-up of new hydroform parts will contribute to improved margins as from 2016 (SOP in North America in H2 2015)

Outlook 2015: Financial performance

in € mn	FY 2014	Guidance FY 2015
Sales	1,325.8	5-7% organic growth (plus 30 mn scope change)
Clean EBIT pre ppa	162.3	~165
Investments in property, plant and equipment	147.0	145 to 155 (prior: 110)

- Order intake up 14.5%, 11.0% excl. scope changes
- Order backlog exceeds prior year by 21.1% (EUR 786.2 mn)

Short and mid-term margin drivers

Markets

- Market share gains in Asia (e.g. new order for Japanese customer)
- Internationalization Engineered Plastics (NAFTA and Asia)
- Aftermarket in China and NAFTA – market entry

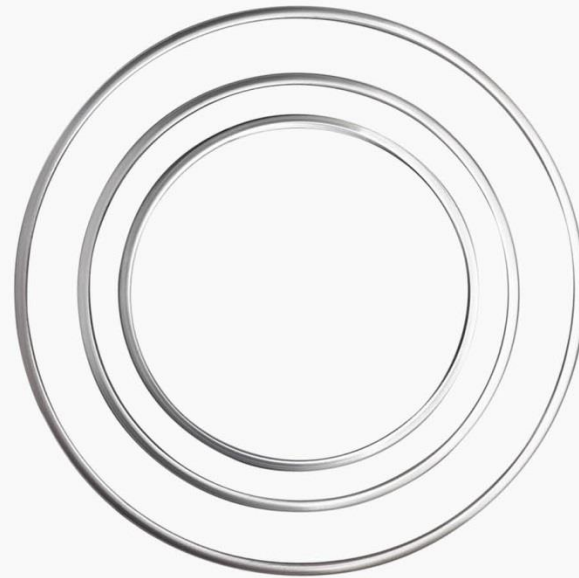
Internal efficiency

- Enhanced operations in Switzerland
- Establishing production facility in Eastern Europe
- Full integration and optimization of the latest acquisitions

Products

- Structural growth of Specialty Gaskets, Plastic Housing Modules, Shielding Technology
- Hydroform lightweight technology
- Exhaust abatement technology (HUG)
- E-Mobility

pure
process



Disclaimer – Forward-looking Statements and Predictions

This presentation contains statements about the future. These statements are based on current expectations, market evaluations and predictions by the Management Board, and on information that is currently available to them. The statements about the future should not be interpreted as guarantees of the future developments and results that they refer to. Whilst the Management Board are convinced that the statements that have been made, and the convictions and expectations on which they are based, are realistic, they rely on suppositions that may conceivably prove to be incorrect; future results and developments are dependant on a multitude of factors, they involve various risks and imponderabilities that can affect whether the ongoing development deviates from the expectations that have been expressed. These factors include, for example, changes to the general economic and business situation, variations of exchange rates and interest rates, poor acceptance of new products and services, and changes to business strategy.