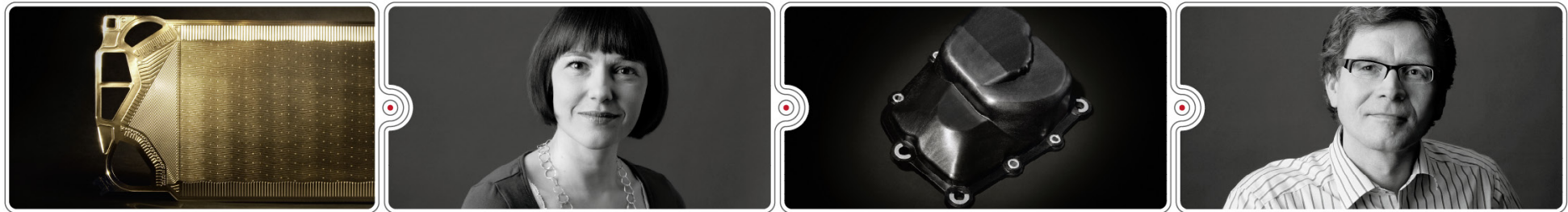


## ElringKlinger Group

Mobilität erfahren – Zukunft entwickeln.  
*Experience mobility – Drive the future.*



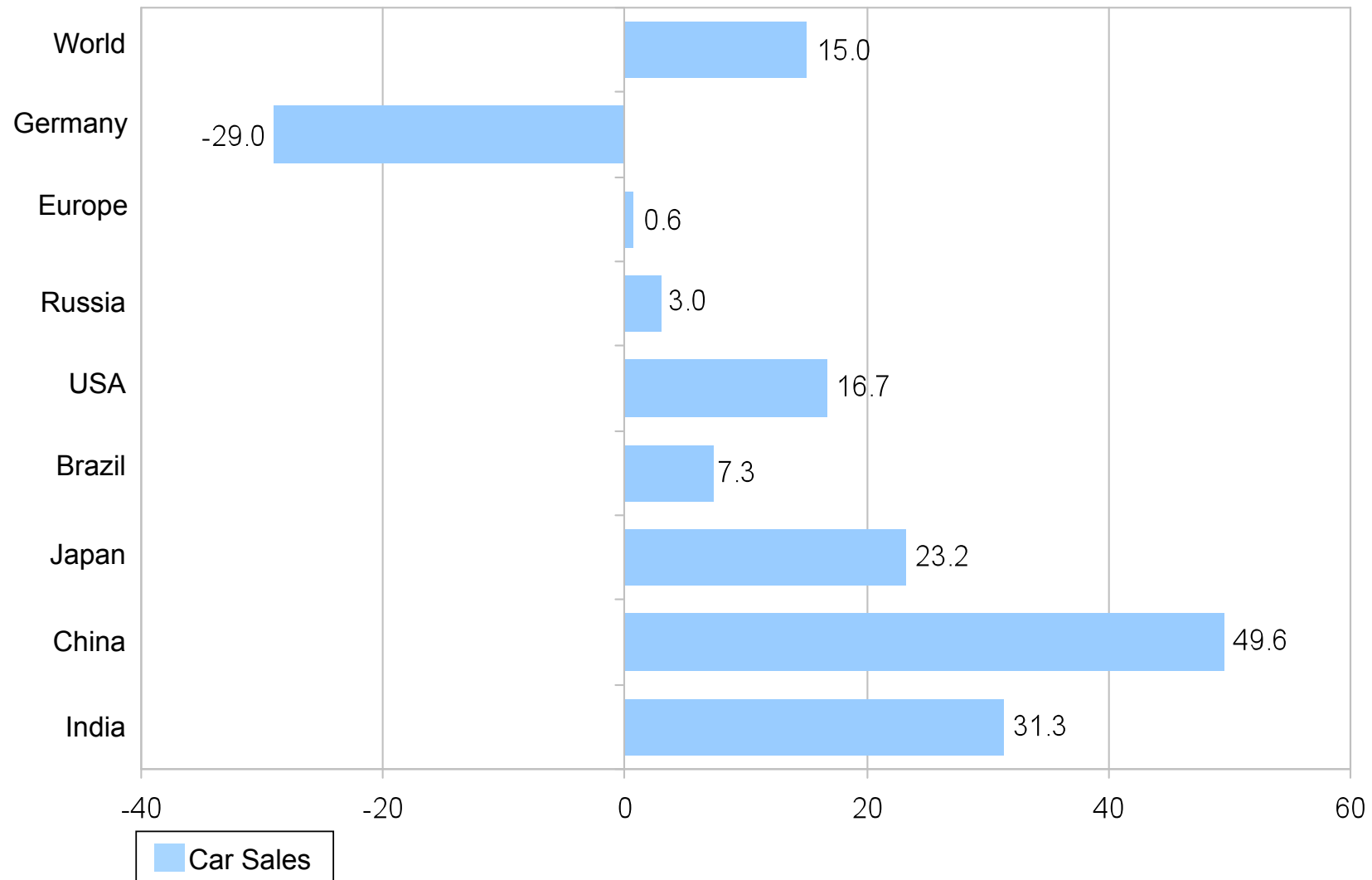
Conference Call

Results First Half-year and Second Quarter 2010

## Q2 2010: Key developments

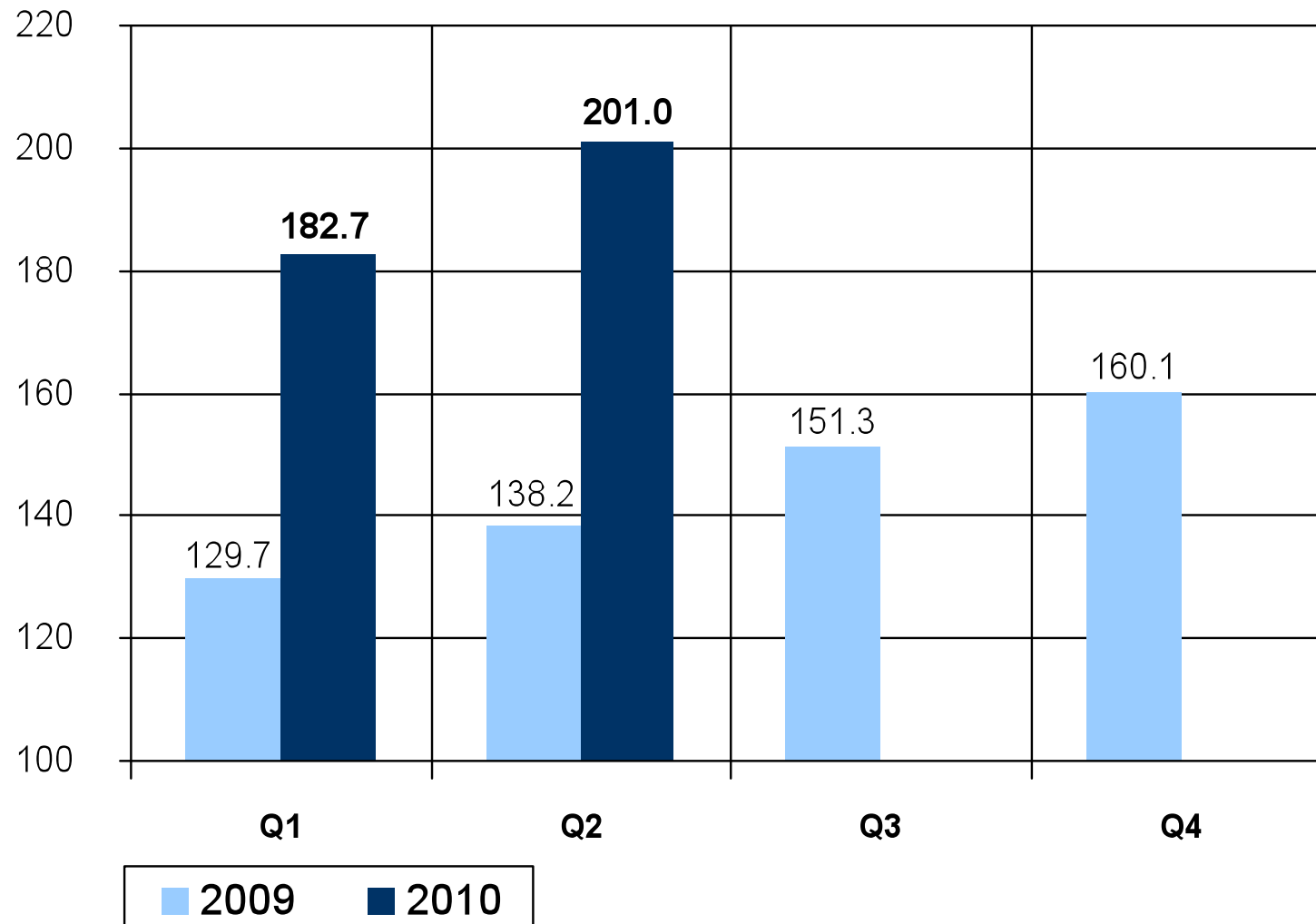
- Strong recovery in world car production in HY1
- Lean cost structure, increase in utilization and product start-ups, advanced sales and earnings performance
- Recovery in truck-related business slowly begins to take shape in Q2
- Engineered Plastics segment sees signs of recovery
- Sequential rise in sales and earnings in Q2 – despite 2 working days less
- Consistently strong investments in ppe for capacity expansion in Asia, rationalization and tooling
- Acquisition of first major in-series contract for lithium-ion battery cell connector modules
- Planned takeover of Freudenberg Group's static metal gasket business – comprising the cylinder-head and exhaust-system gaskets

## HY1 2010: Car sales recover in most markets (% change y-o-y)



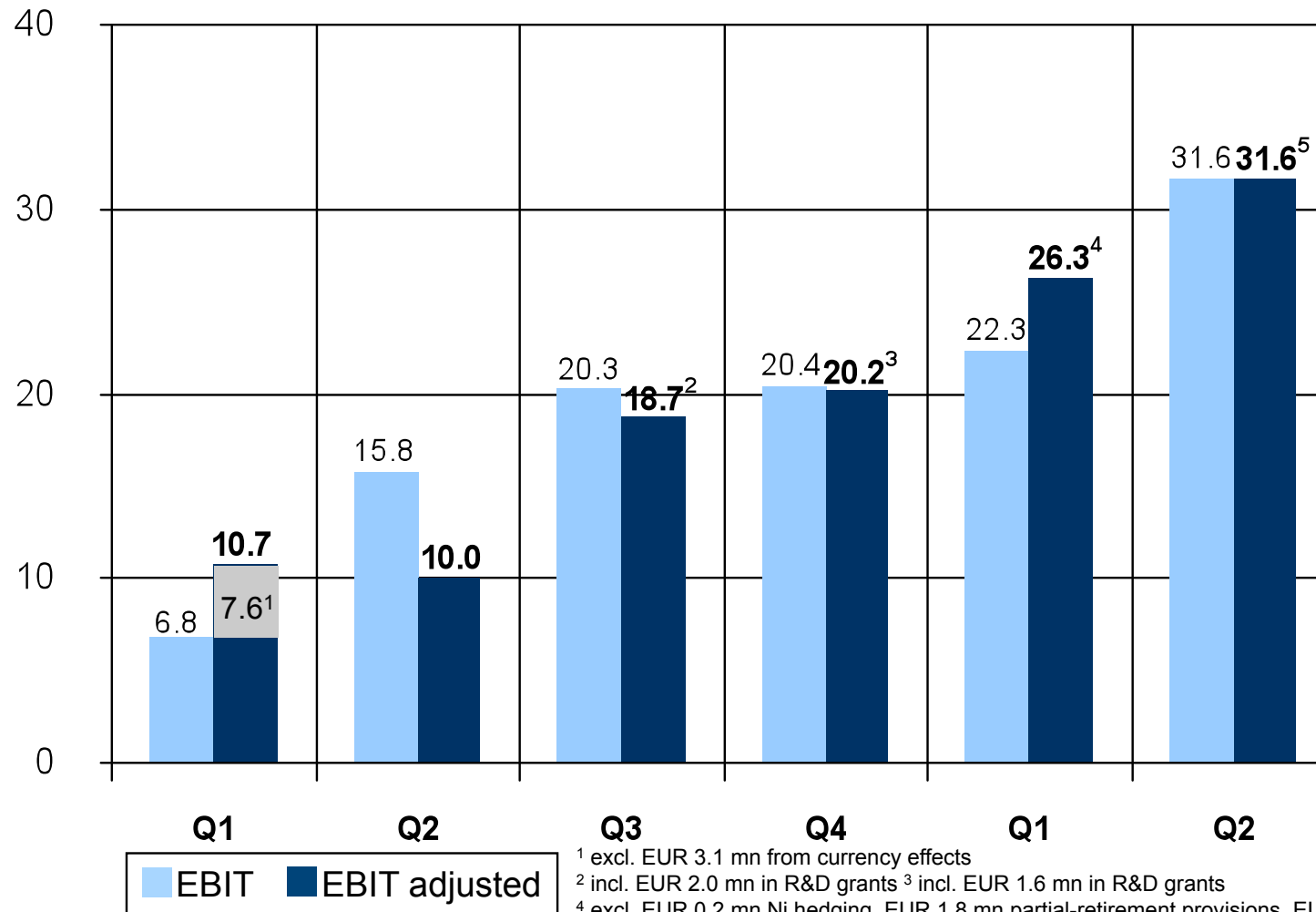
## Sales recovery continues

€ mn



## Focusing on profitability: EBIT by quarter

€ mn



<sup>1</sup> excl. EUR 3.1 mn from currency effects

<sup>2</sup> incl. EUR 2.0 mn in R&D grants <sup>3</sup> incl. EUR 1.6 mn in R&D grants

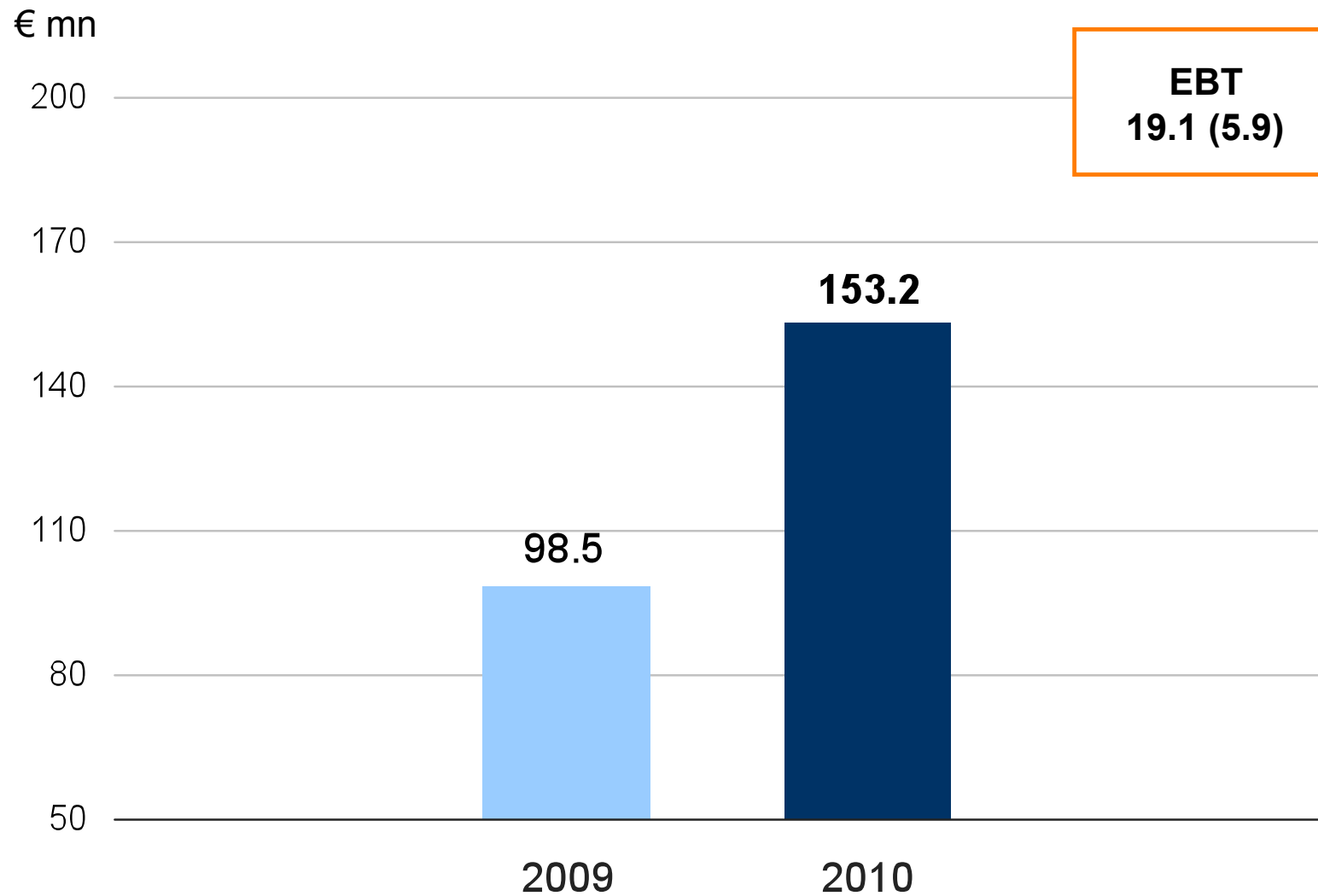
<sup>4</sup> excl. EUR 0.2 mn Ni hedging, EUR 1.8 mn partial-retirement provisions, EUR 2.4 mn employee benefits

<sup>5</sup> incl. EUR 1.4 mn in R&D grants

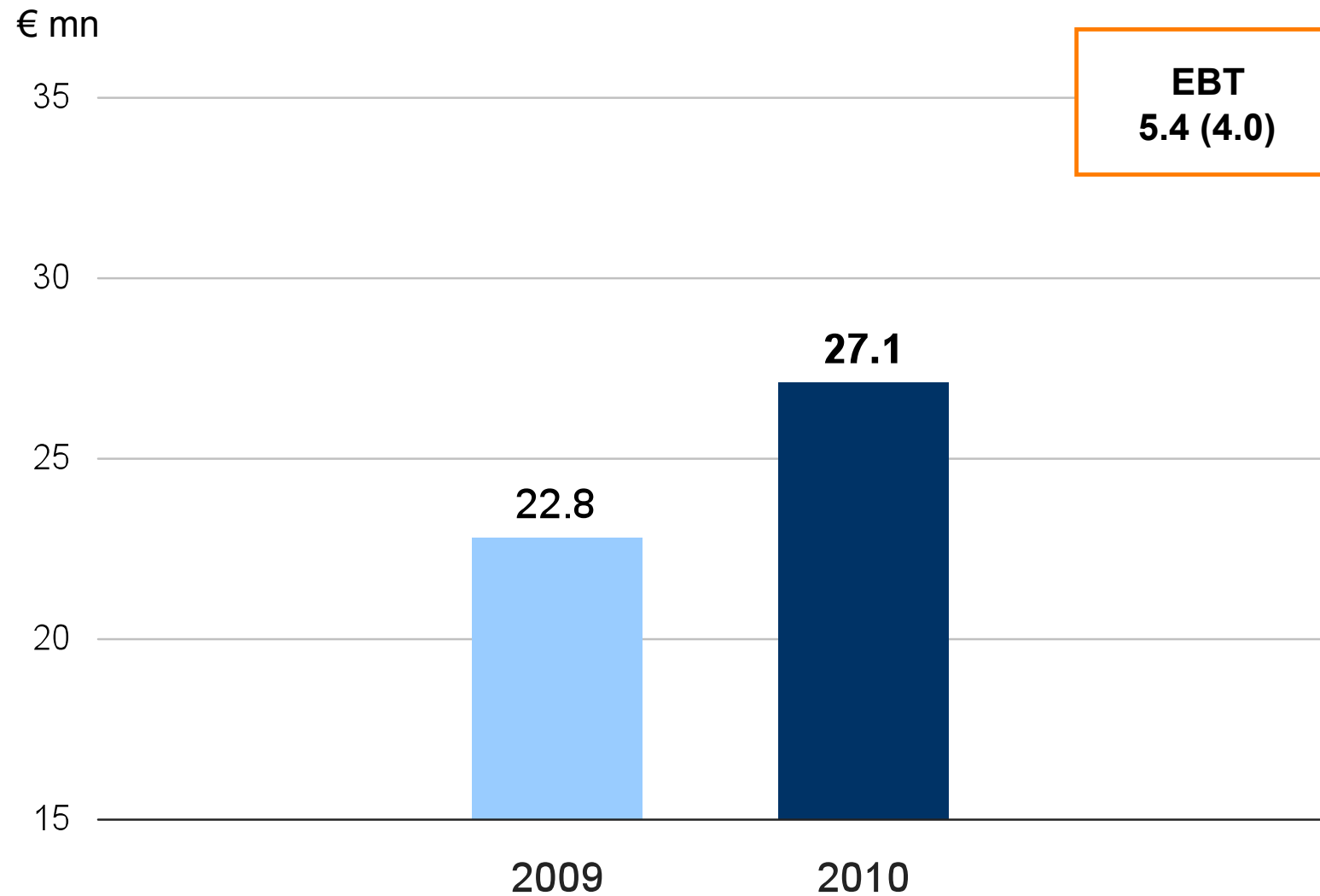
## EBIT by quarter – exceptional items

	Q2 2010	Q1 2010
	in € mn	in € mn
Operating results	<b>34.3</b>	23.4
EBIT ( <i>EBIT-margin in %</i> )	<b>31.6 (15.7)</b>	22.3 (12.2)
Total currency effects	<b>- 2.7</b>	- 1.1
Thereof SEVEX neg. currency effects	<b>- 3.8</b>	- 2.2
Nickel hedging > impact on earnings	<b>- 0.02</b>	0.2
Other exeptionals		
> Partial retirement provisions		> 1.8
> Employee benefit scheme		> 2.4
> R&D grants (not adjusted)	<b>&gt; 1.4</b>	
EBIT adjusted ( <i>EBIT-margin adjusted in %</i> )	<b>31.6 (15.7)</b>	26.3 (14.4)

## Q2 2010: OEM sales up 55.5%



## Q2 2010: Aftermarket sales up 18.9%





## Q2 2010: Sales Engineered Plastics up 31.6%

€ mn

25

20

15

10

**EBT**  
**3.4 (1.1)**

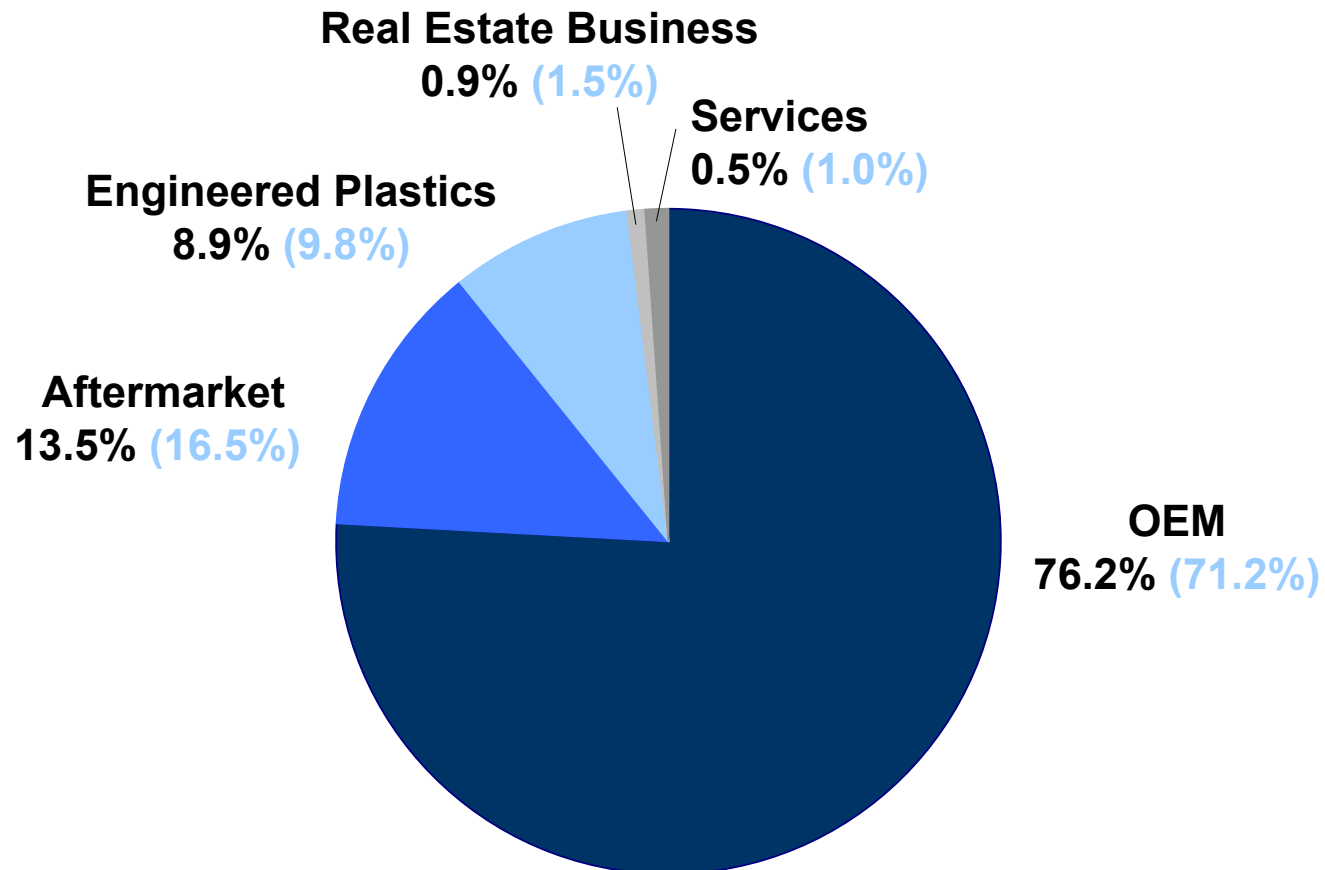
13.6

17.9

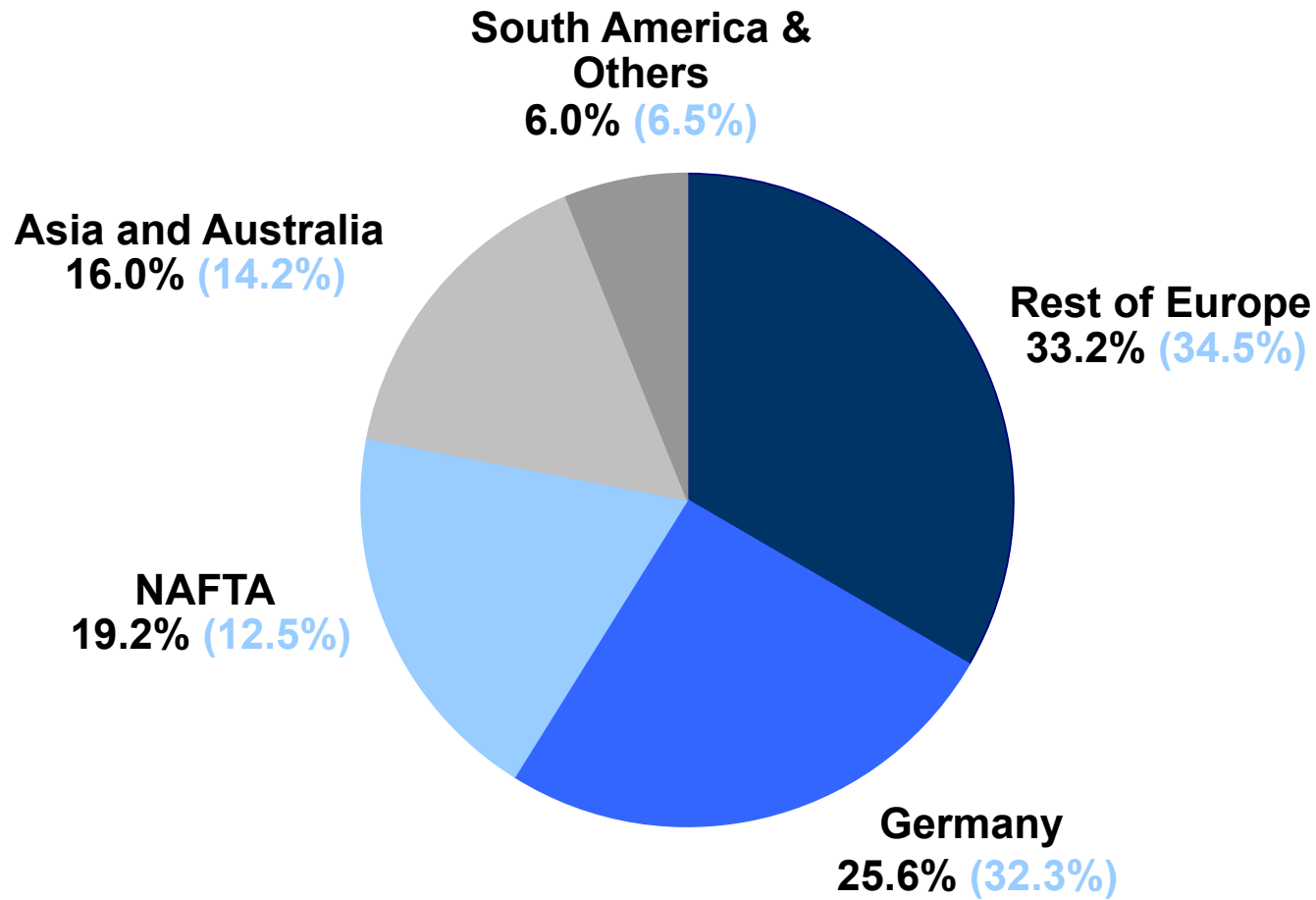
2009

2010

## Group Sales by Market Segments Q2 2010 (py)

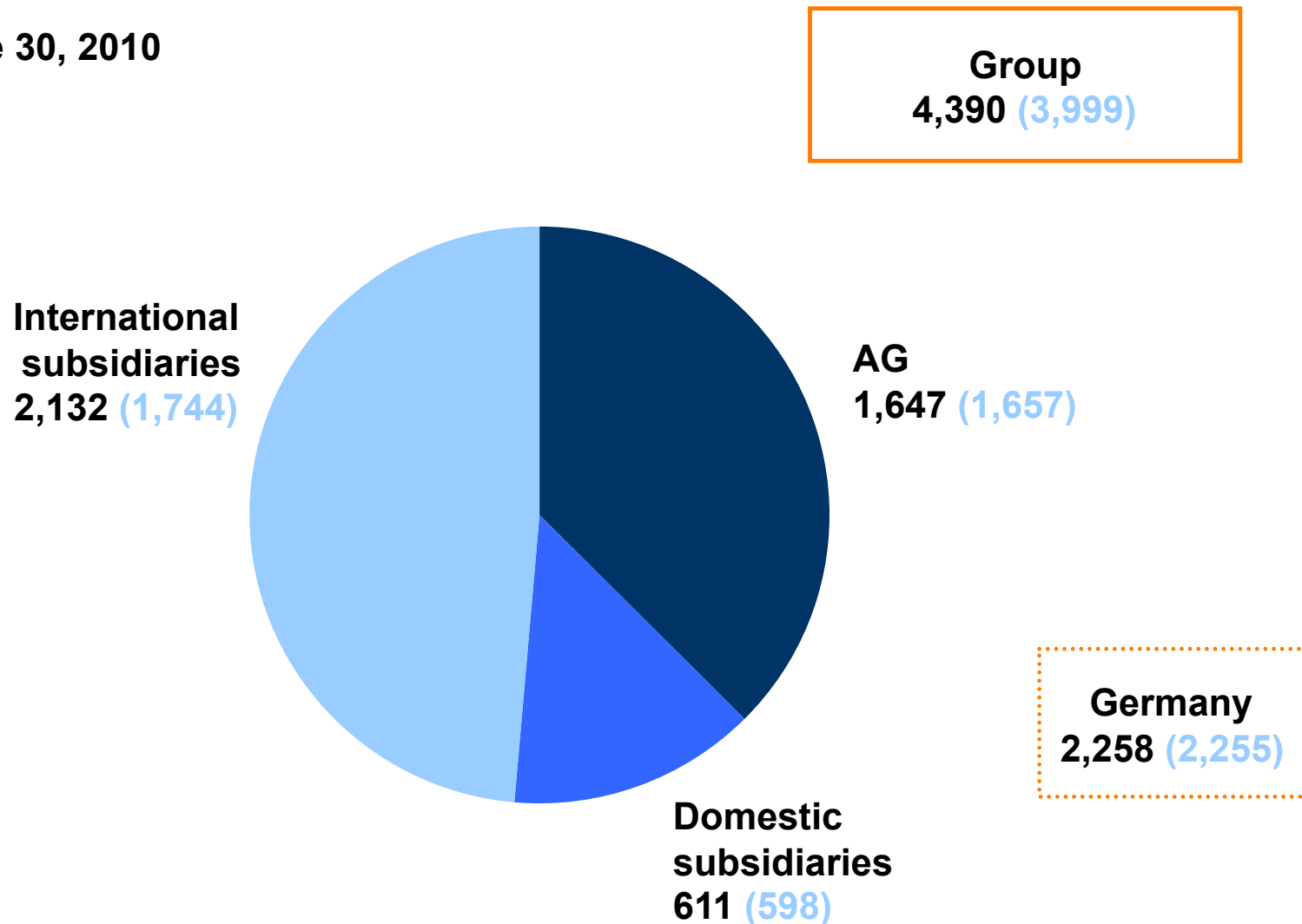


Group Sales by region Q2 2010 (py)  
Growth in Asia, recovery in US



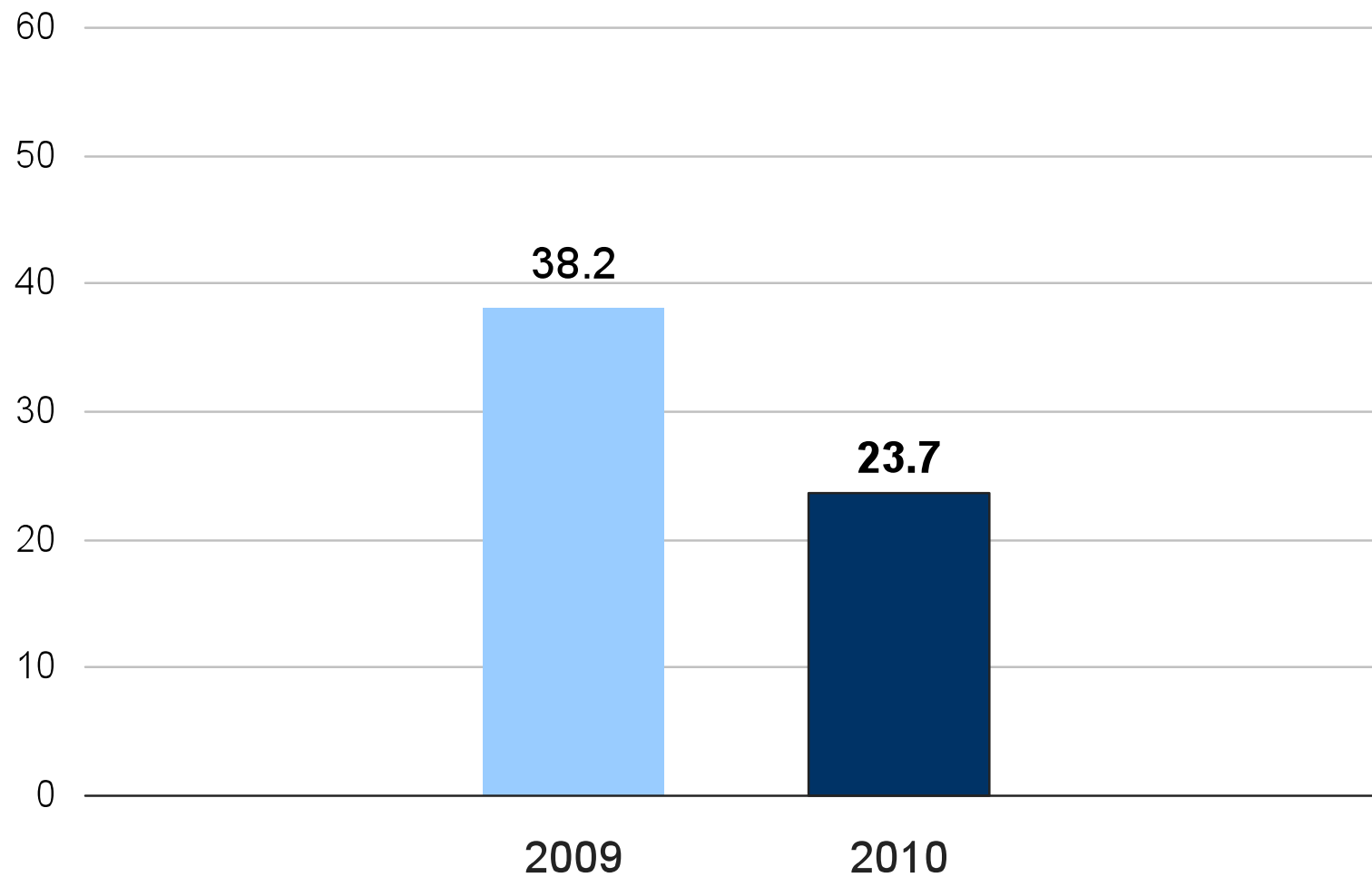
number of employees rises at a lower rate than revenues –  
capacity increase in international subsidiaries

as of June 30, 2010  
(py)

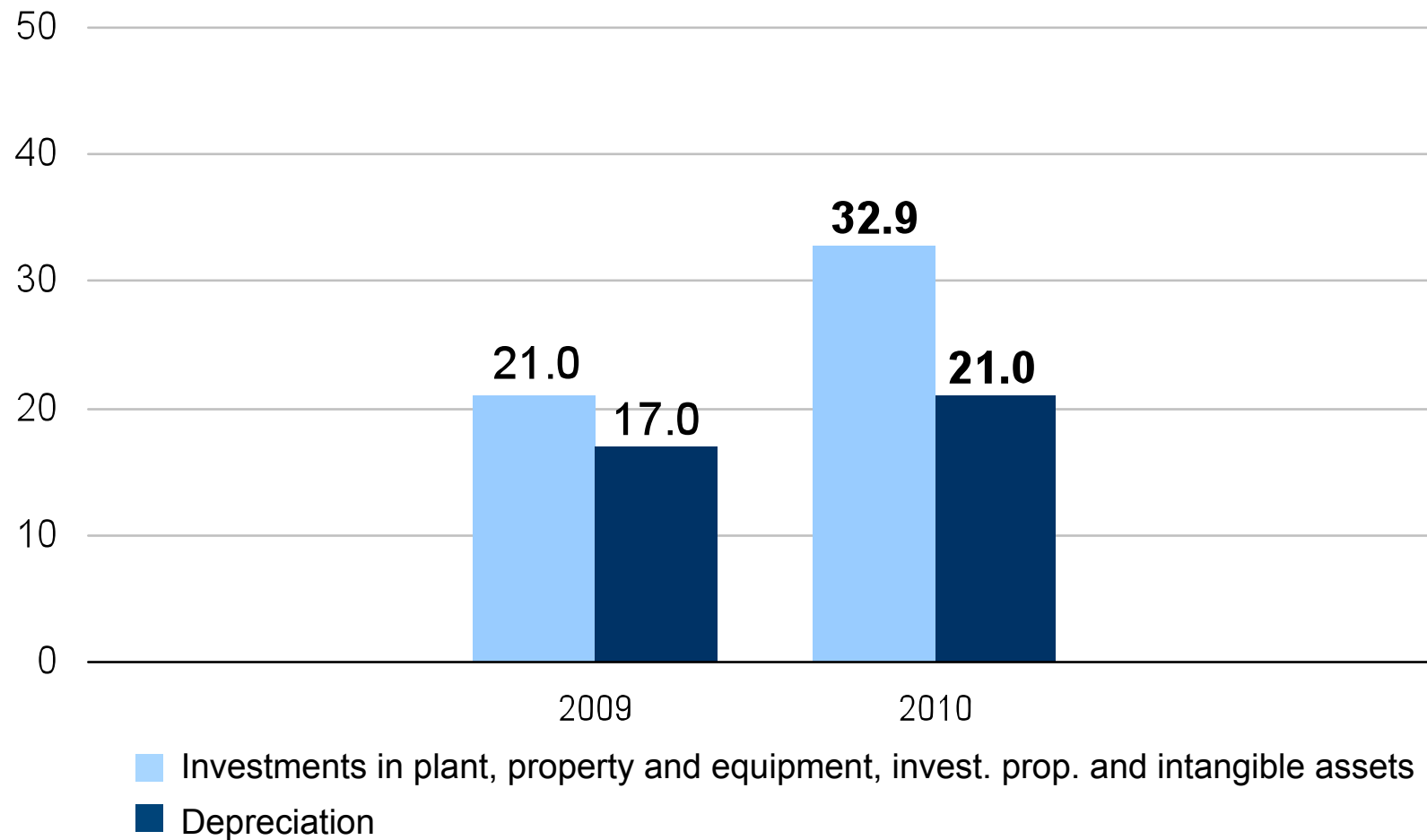


## Q2 2010: Net cash from operating activities affected by Working Capital increase

€ mn



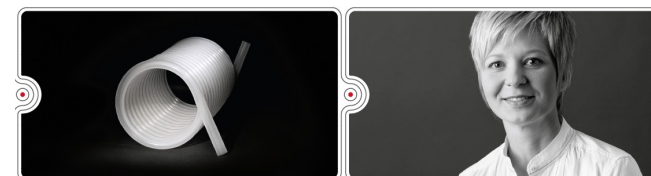
## Q2 2010: Investments vs. depreciation



## Q2 2010: Sales and operating performance

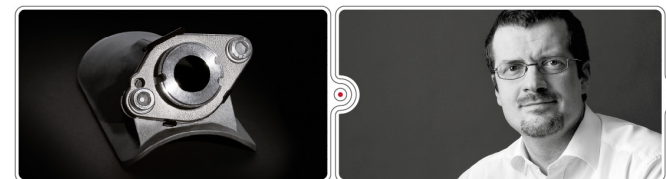
in € mn	Q2 2010	Q2 2009	Change in %
Sales	<b>201.0</b>	138.2	+ 45.4
Cost of sales	<b>138.4</b>	105.3	+ 31.4
EBITDA	<b>52.6</b>	32.8	+ 60.4
Operating result	<b>34.3</b>	16.9	+ 103.0
EBIT <sup>1</sup>	<b>31.6</b>	15.8	+ 100.0

<sup>1</sup> Incl. currency effects



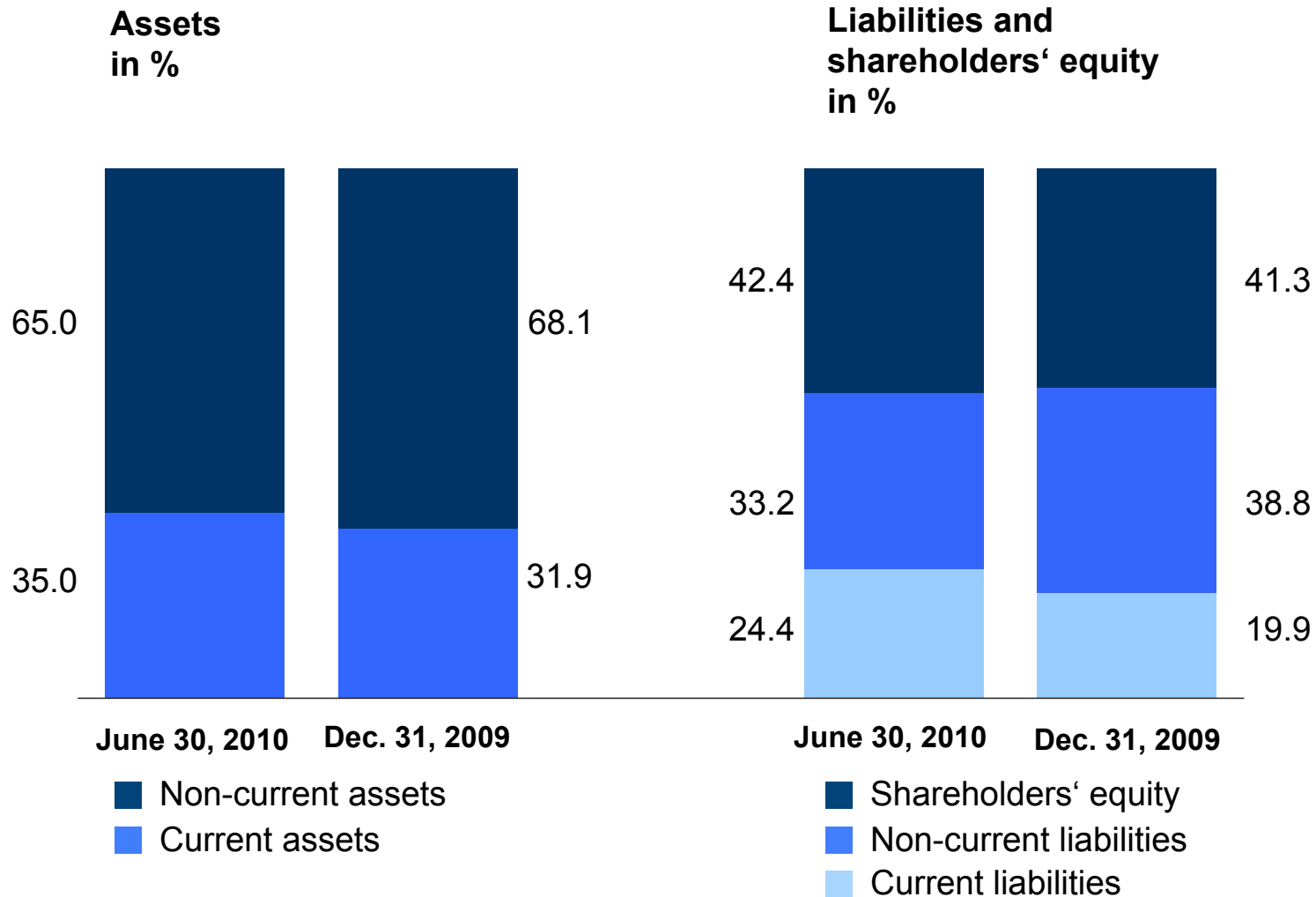
## Q2 2010: EBT and Net Income

in € mn	Q2 2010	Q2 2009	Change in %
Net finance cost	- 5.6	- 5.0	
EBT	28.6	11.9	+ 140.3
Taxes	7.0	3.5	+ 100.0
Net income	21.6	8.4	+ 157.1
Minority interests	1.0	0.4	+ 150.0
Profit attributable to shareholders of EK	20.6	8.0	+ 157.5



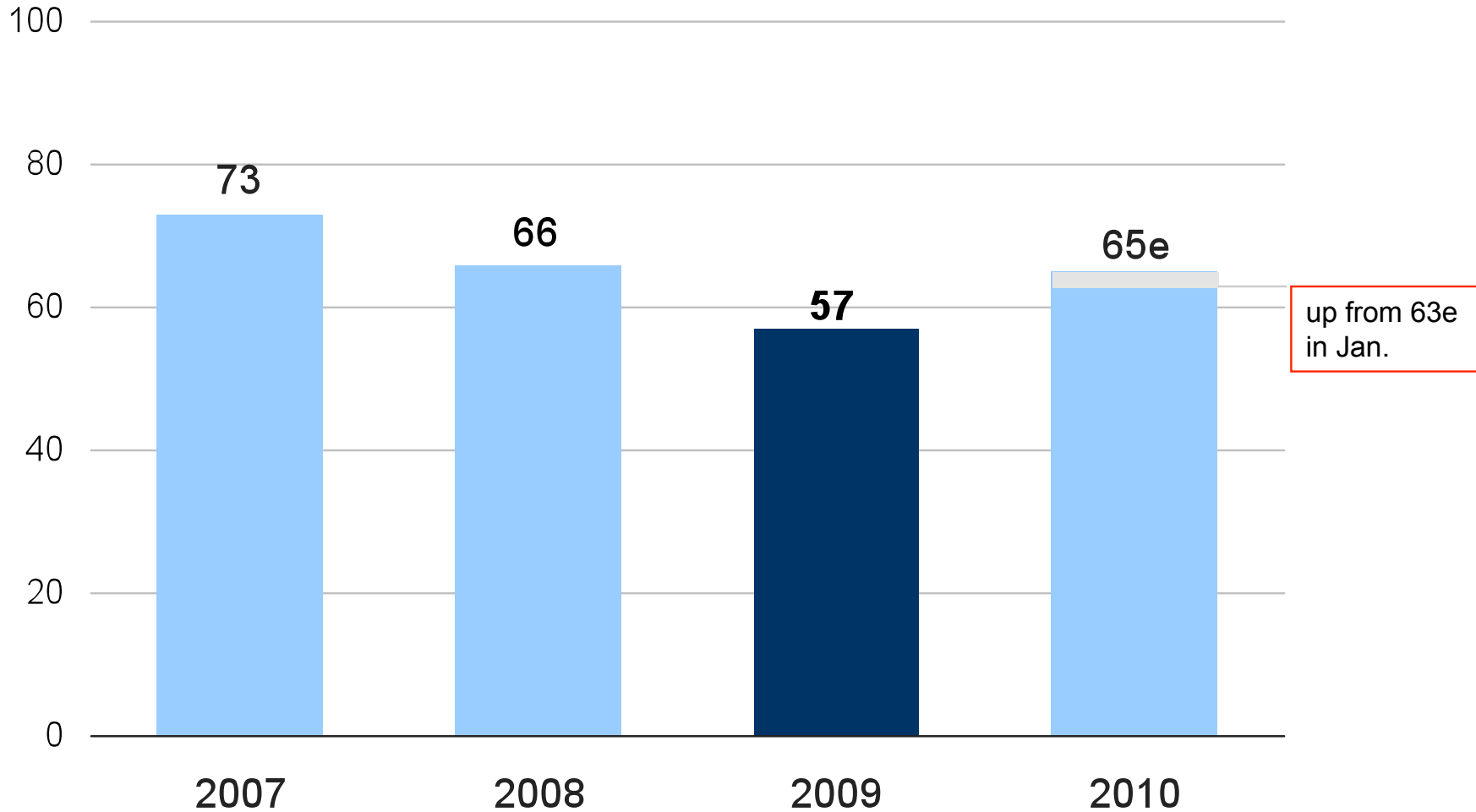


## Balance Sheet Structure ElringKlinger Group: Equity ratio 42.4% - up from 38.8% a year ago



## World car production recovery driven by Asia and the Americas

in mn  
units



Source: PWC, April 2010

## Outlook 2010: Markets

- For 2010 global car production ElringKlinger now anticipates overall growth of more than 10%
- Germany/Europe: Expiration of scrappage incentives in Europe partly compensated by strong exports and improving Eastern European market
- Car sales in Western Europe could see approx. 15% decline in HY2; Full-year car production in total Europe slightly up for the year
- North American car production continues recovery up to approx. 11.0 (8.6) with South America remaining solid in HY2
- Car production in Asian markets continues to grow however – mostly due to base effects – at a slower pace; Year-on-year growth should reach more than 10.0 % in 2010

## Outlook 2010: Corporate

- Improved visibility when compared to a year-ago but still reduced with regard to pre-crisis levels
- Truck-related business still clearly below pre-crisis level capacity utilization but noticeable pick-up in volume of components requested by truck manufacturers as of Q2
- Engineered Plastics segment: Recovery progressing well
- Due to strong order intake and ramp-ups, capex in plant, property and equipment incl. tooling might slightly exceed EUR 65.0 to 75.0 mn range in 2010
- New logistics center (for OE and AM) at Dettingen will improve cost structure and product turnover (EUR 14 mn capex)
- Construction of two new plants in China incl. equipment (EUR 15 mn capex) will be completed in 2010
- Build-up of production lines for new lithium-ion-battery contact systems

## Outlook 2010: Financial performance

- Expectations are for a solid second half-year
- Order intake in Q2 came in at EUR 244.1 (148.8) mn, also sequentially up on Q1 2010 (EUR 200.5 mn)
- Return to pre-crisis sales and earnings levels in sight
- Assuming a continued recovery of world car markets and stable economic climate ElringKlinger raises revenue and earnings forecast for 2010 for the second time:

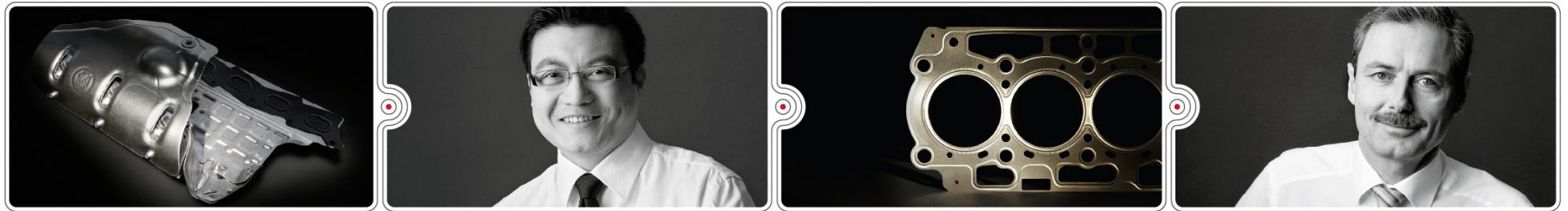
> ElringKlinger now anticipates sales of EUR 690 to 710 mn (previously EUR 637 to 655 mn);

This does not include a potential approx. EUR 10 mn pro rata temporis sales contribution relating to the planned acquisition of Freudenberg Group's static metal gaskets business in Q4.

> EBIT is expected to grow at a more pronounced rate to reach EUR 90 to 95 mn (previously EUR 76 to 79 mn)

## ElringKlinger Group

Mobilität erfahren – Zukunft entwickeln.  
*Experience mobility – Drive the future.*



Thank you for your attention.

## Disclaimer – Forward-looking Statements and Predictions

This presentation contains statements about the future. These statements are based on current expectations, market evaluations and predictions by the Management Board, and on information that is currently available to them. The statements about the future should not be interpreted as guarantees of the future developments and results that they refer to. Whilst the Management Board are convinced that the statements that have been made, and the convictions and expectations on which they are based, are realistic, they rely on suppositions that may conceivably prove to be incorrect; future results and developments are dependant on a multitude of factors, they involve various risks and imponderabilities that can affect whether the ongoing development deviates from the expectations that have been expressed. These factors include, for example, changes to the general economic and business situation, variations of exchange rates and interest rates, poor acceptance of new products and services, and changes to business strategy.